



**OLYMPIC**  
HARDWOOD FLOORING

meet your  
sponsor

I grew up in a small town in Poland, called Zyralwod, about 30 miles away from Warsaw with six sisters and two brothers. I moved to the United States in 2000, where I started a family with my beautiful wife, Justyna. We have four wonderful children—Max (15), Weronika (13), Magdalena (10), and Emilia (eight). We also have one very cute dog, Luna!

**TELL US ABOUT THE EVENTS THAT LED UP TO WHERE YOU ARE NOW (EDUCATION/CAREER PATH)** I moved to the United States in 2000 as part of a student exchange program. I lived in Chicago for three years, where I continued my education and found clarity in the abundance of opportunities that this country has to offer. I decided to move here permanently and started working in construction and managed a store, in order to get experience in the business world. In 2004, I moved to Arizona. I worked between different retail and wholesale companies, gaining experience until I opened my own business, Olympic Hardwood.

**WHAT IS YOUR BUSINESS AND HOW/WHY DID YOU START YOUR BUSINESS?** My business specializes in exclusively hardwood flooring. Beyond this, though, my goal is to share my passions for this business and extend that drive into the projects I do. My whole life I was told that you won't work a day in your life if you're doing something you enjoy. "Do what you love, love what you do"—I took this to heart when I opened Olympic Hardwood. I wanted to take all the knowledge I had acquired and the experience from working with hardwood floors and put it into one big project of my own—my own business.

**WHAT IS UNIQUE ABOUT YOUR BUSINESS (WHAT SETS YOU APART FROM THE REST)?** As cliché as this may sound, our customer service is what sets us apart from the rest of the hardwood flooring businesses. There's a popular saying, "It's about the journey, not just the destination". As I see it, you can get hardwood floors from any company that specializes in it, but making the experience one that is done with ease and passion is what will set it apart from its competitors. I start with an initial phone conversation, finding out what you have in mind for your project. Next, we do an in-person meeting, where I will inspect the area in which you want hardwood floors, educating you on different processes and materials so that you can make your own educated decision on what you want to see get done. After we make the best decision on what type of hardwood floors will work best and suit the personality of your home, we get to work. Another component that we place a lot of value in his punctuality. On time is late—early is on time. I only take on a few projects at a time, because there is more value in quality, than quantity. We have a guarantee of a project proposal within 24 hours of the in-person consultation. You have a project you want to invest in, we are here to deliver that to you, making sure you are part of the entire journey.

**GIVEN YOUR BUSINESS EXPERTISE AND THE NATURE OF WHAT YOU DO, WHAT ADVICE (WHETHER GENERAL OR SPECIFIC) CAN YOU OFFER TO THE RESIDENTS?** Don't settle. If you have a specific vision or dream for your project, keep looking until you



find exactly what you have envisioned. Hardwood flooring is a big investment, but one that I can make worthwhile. Every client is unique. At Olympic Hardwood, we dedicate as much time as needed to pinpoint exactly what you are looking for, without just giving you the most popular suggestion or convincing you to buy an item that needs to be sold because it is overstocked. We want to find what defines you. No project is done until you can look at it and say "wow!"

**Hardwood Flooring**

*The missing piece to your perfect home*

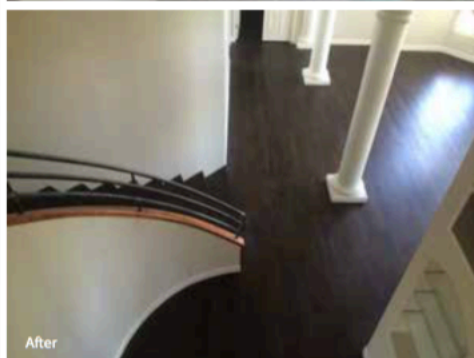
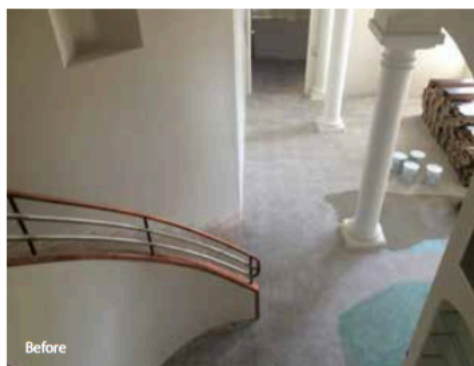
**\$5.99sqft installed**  
(call for details)

**OLYMPIC HARDWOOD**

Always Prompt & Professional • FREE Estimates • Schedule a Personal Consultation!

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#### WHAT ELSE SHOULD WE KNOW ABOUT YOU, YOUR FAMILY, OR YOUR BUSINESS?

Owning a business takes sacrifice. I could not have come this far if it wasn't for the love and support of my family. Although this job takes up a lot of my time, we make it a priority to find ways to spend time together. Justyna and I love to take our kids camping, hiking, exploring—we love the outdoors and value not only the beauty we find within it but the opportunity it gives for us to spend time with one another in new scenery.

#### BUSINESS CONTACT INFORMATION.

**Olympic Hardwood Flooring**

**602-535-1214**

*"Your Local Hardwood Flooring Specialist"*

[www.olympichardwood.com](http://www.olympichardwood.com)